FAMILY MOTOR COACHING, INC.

ACH ASSOC	FMCA POLICIES AND PROCEDURES	INDEX NO. 1027	APPROVAL LEVEL EB
	SUBJECT Member Benefits	EFFECTIVE 5/2021	supersedes 5/2015
		SPECIAL DISTRIBUTION	
		Member Services Committee	

POLICY

The Membership/Member Services Committee is responsible to review Member Benefits.

PROCEDURE

- 1. Any proposal for a new, revised, or removal of a member benefit will be submitted to the Director of Member Services and/or the Chief Executive Officer (CEO). Recommendations related to member benefits may originate from various sources, such as: Members, FMCA Staff, FMCA Executive Board, and other FMCA committees. This is not a limiting list, but is provided only as an example.
- 2. The FMCA Staff will evaluate the proposed new or change to member benefits to determine the feasibility of moving forward and will report their recommendation to the Chairman of the Membership/Member Services Committee and to the President of FMCA.
- 3. If the recommendation is that further consideration of the proposal be made, the Chairman of the Membership/Member Services Committee will present the proposal to the committee for discussion and any further action that is necessary.
- 4. The committee will determine whether they wish to proceed with the member benefit by way of a motion of recommendation to the FMCA Executive Board.
- 5. The FMCA Executive Board will periodically review current member benefits and recommendations to add, delete, or change member benefits.
- 6. If the FMCA Executive Board determines that further analysis is needed to change a member benefit(s), the FMCA Executive Board will request that the FMCA Staff review the change for economic impact and related recreation vehicle industry comparisons and do a cost benefit analysis.
- 7. The Finance Committee will review the cost benefit analysis if the benefit involves a cost to FMCA. If the proposed benefit provides a commission to FMCA, the Finance Committee will be informed.
- 8. The CEO will review any contracts related to the proposed benefit and, if necessary, send the contract to the corporate attorney for review.
- 9. The FMCA Executive Board may then choose to take no further action; to try the change for a trial period; to refer the recommendation for additional information; to reject; or, depending on the fiscal impact of the benefit, to approve or recommend it to the Governing Board for approval.
- 10. If approved the FMCA Staff will provide a roll-out plan related to the change in member benefit(s) if needed.



Note: FMCA member benefits may be removed based on, but not limited to, the following rationale: Upon non-renewal of any contract by either party.

Provider is no longer offering the service.

Provider is no longer in business and a suitable replacement provider currently cannot be found.

The FMCA Executive Board has determined that the benefit is no longer advantageous for the members.

This Policy and Procedure replaces FMCA Policies and Procedures 1005, Anti-Theft Stickers; 1006, Emergency Road Service Program; 1007, Family Motor Coaching Subscription; 1011, Coupons; and 1014, Trip Routing Service.